

In-App Payment Processing

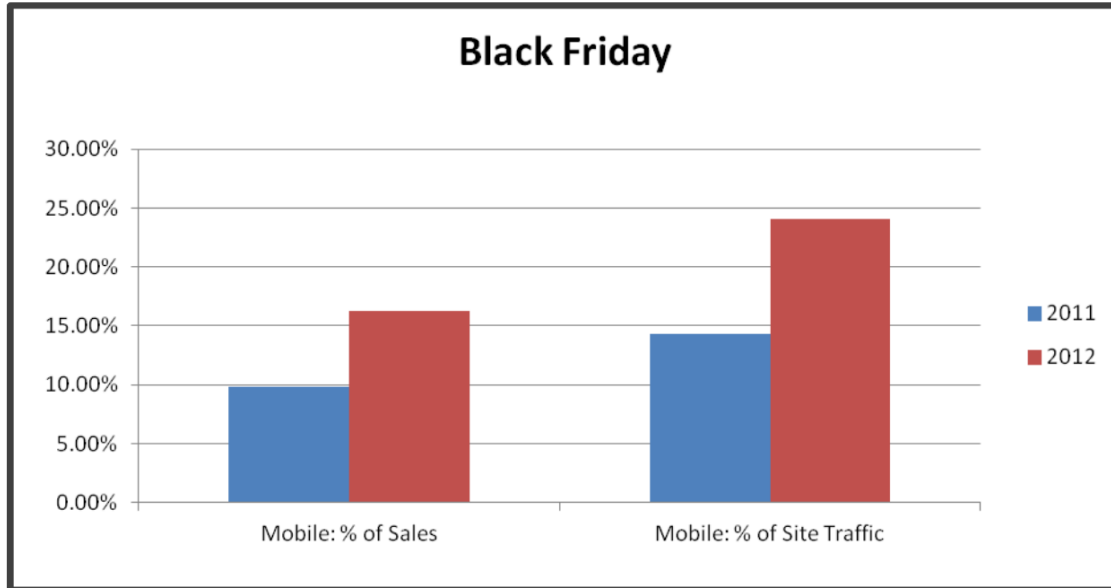
Austin iOS Developers
Anthony Blatner

Jackrabbit Mobile 

Agenda

- Introduction
- Examples
- Apple's StoreKit
- Stripe
- Code Demo

Introduction



On Black Friday 2012, online sales and traffic from mobile devices increased by 65.2% and 67.8% over 2011, respectively.

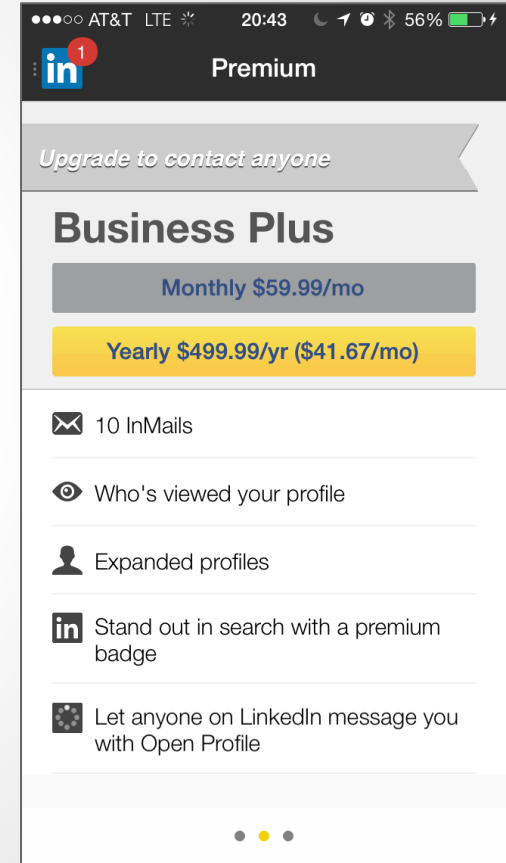
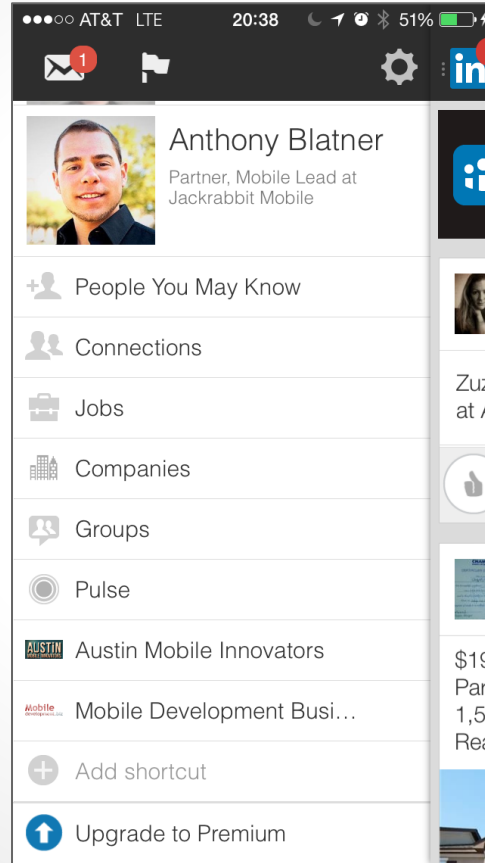


89% OF THEIR TIME SPENT ON MEDIA IS THROUGH MOBILE APPS

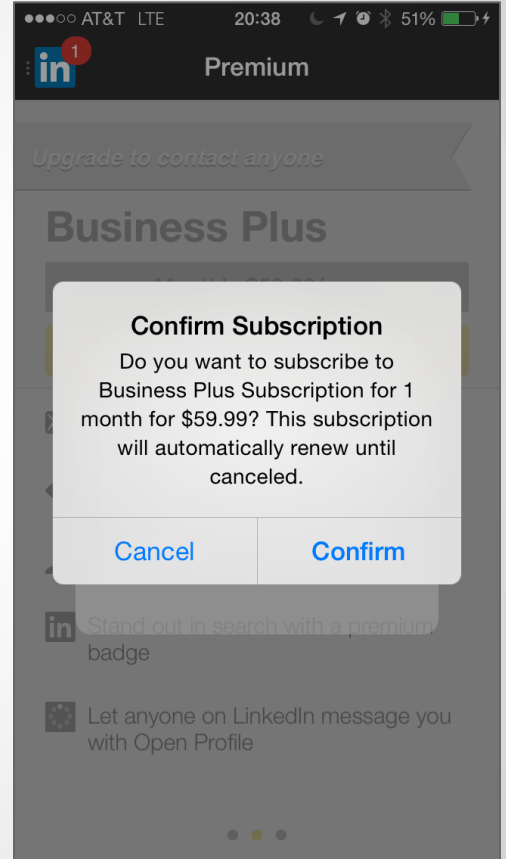
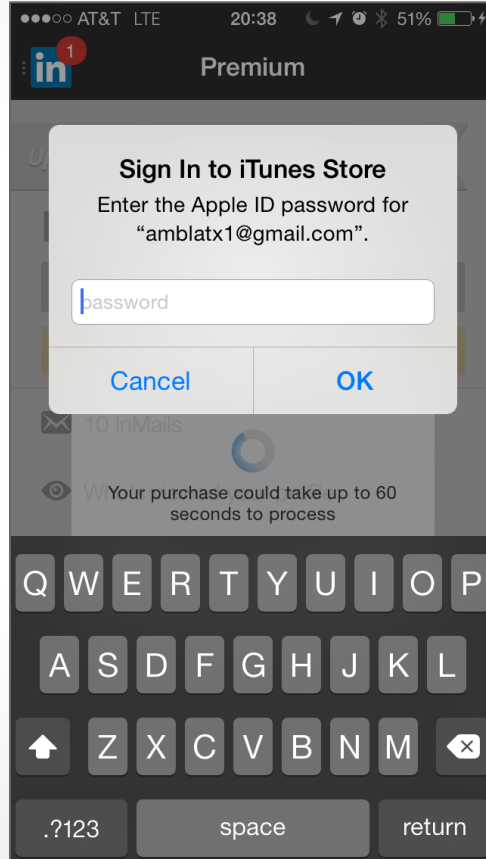
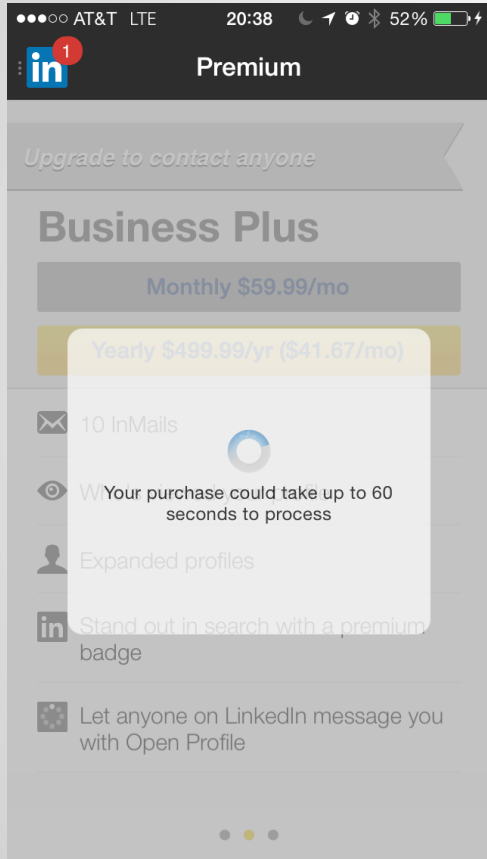


11% OF THEIR TIME SPENT ON MEDIA IS THROUGH THE MOBILE WEB

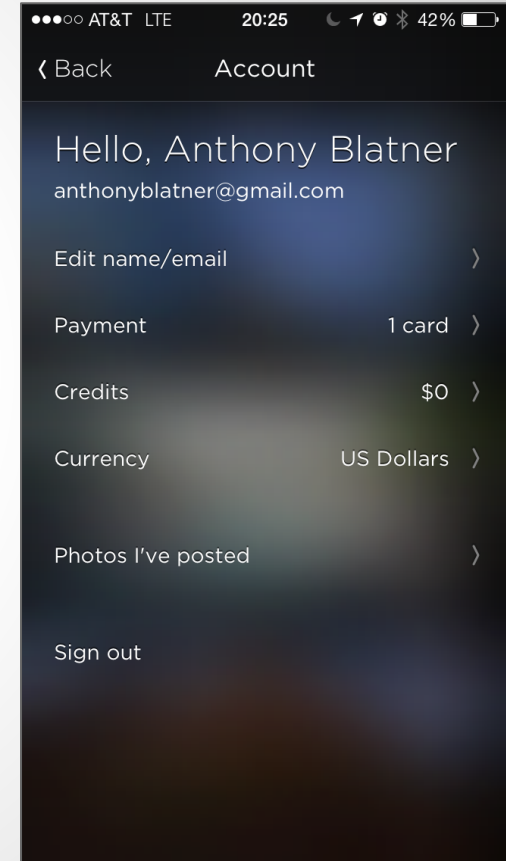
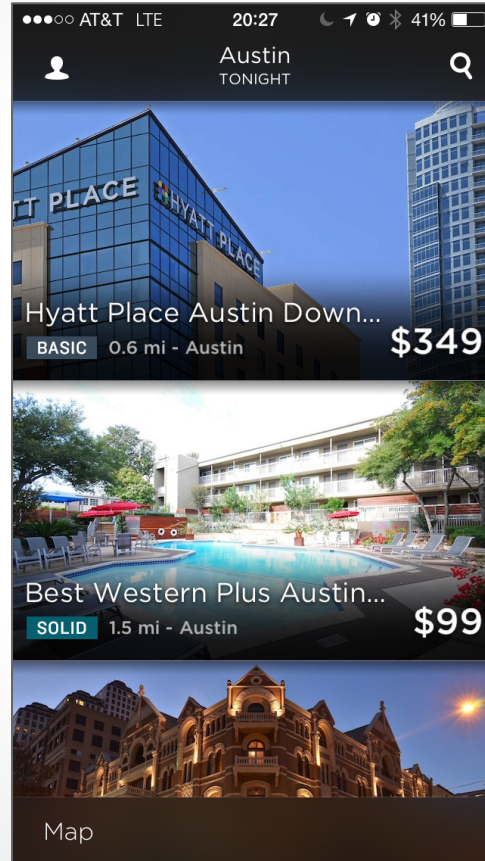
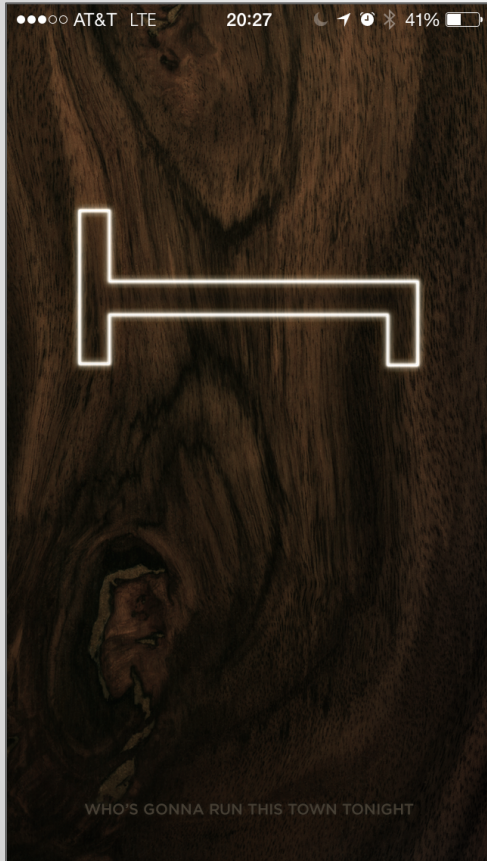
Examples - LinkedIn



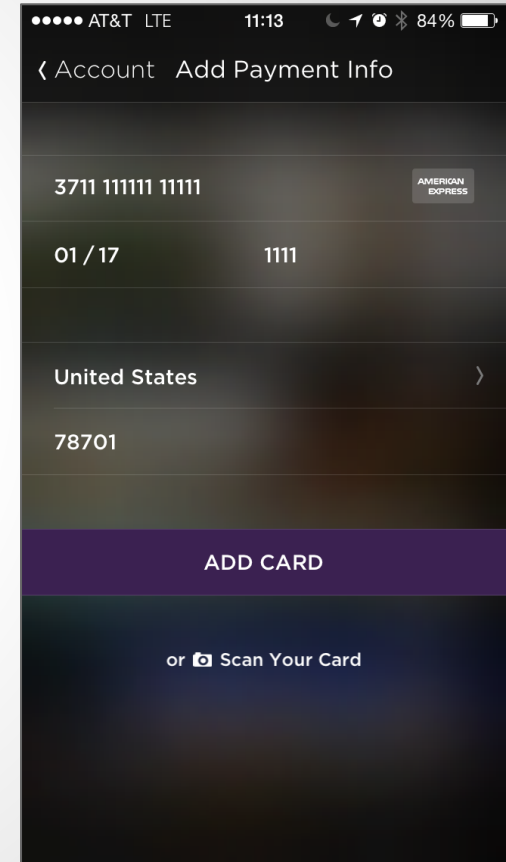
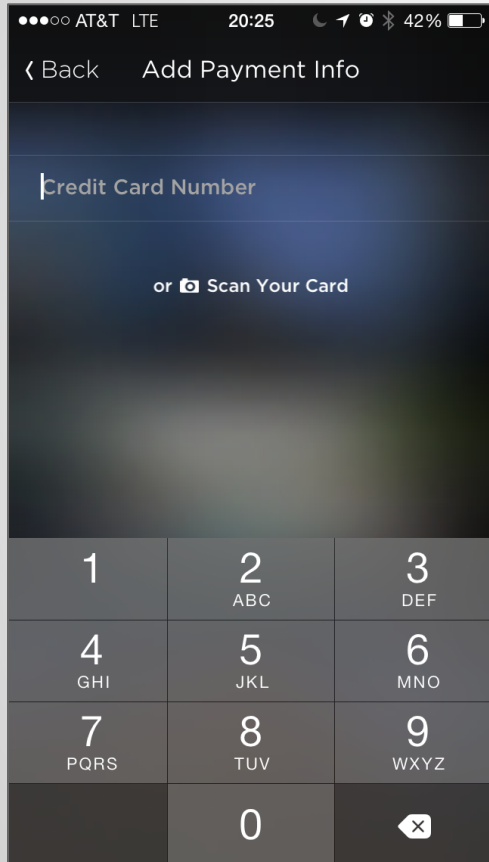
Examples - LinkedIn



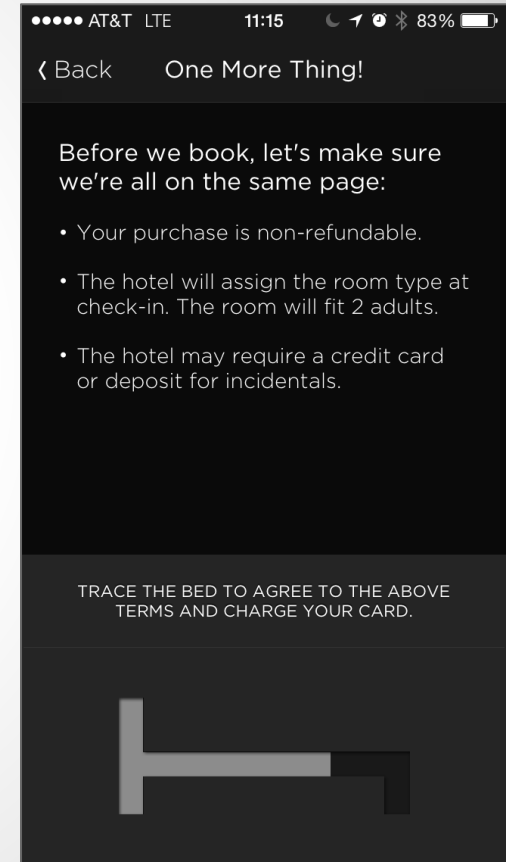
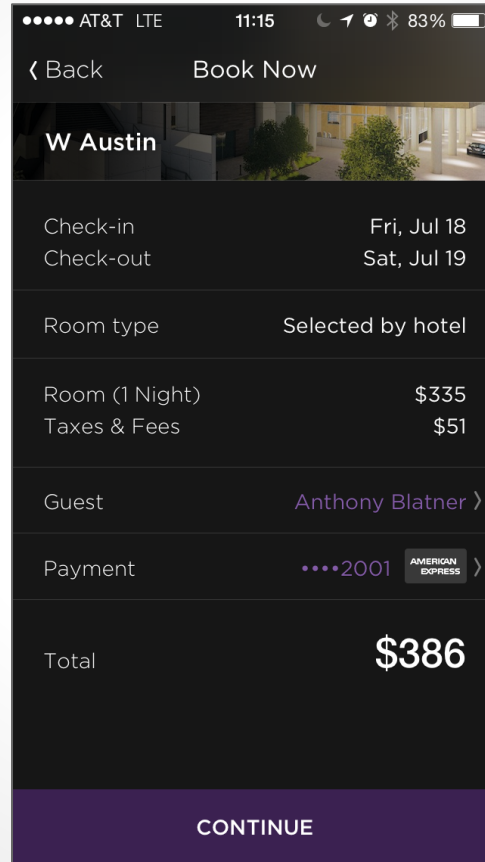
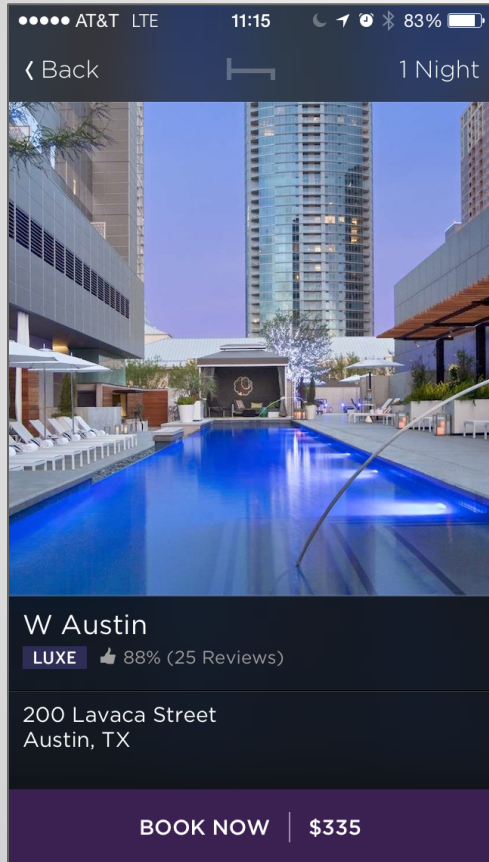
Examples - Hotel Tonight



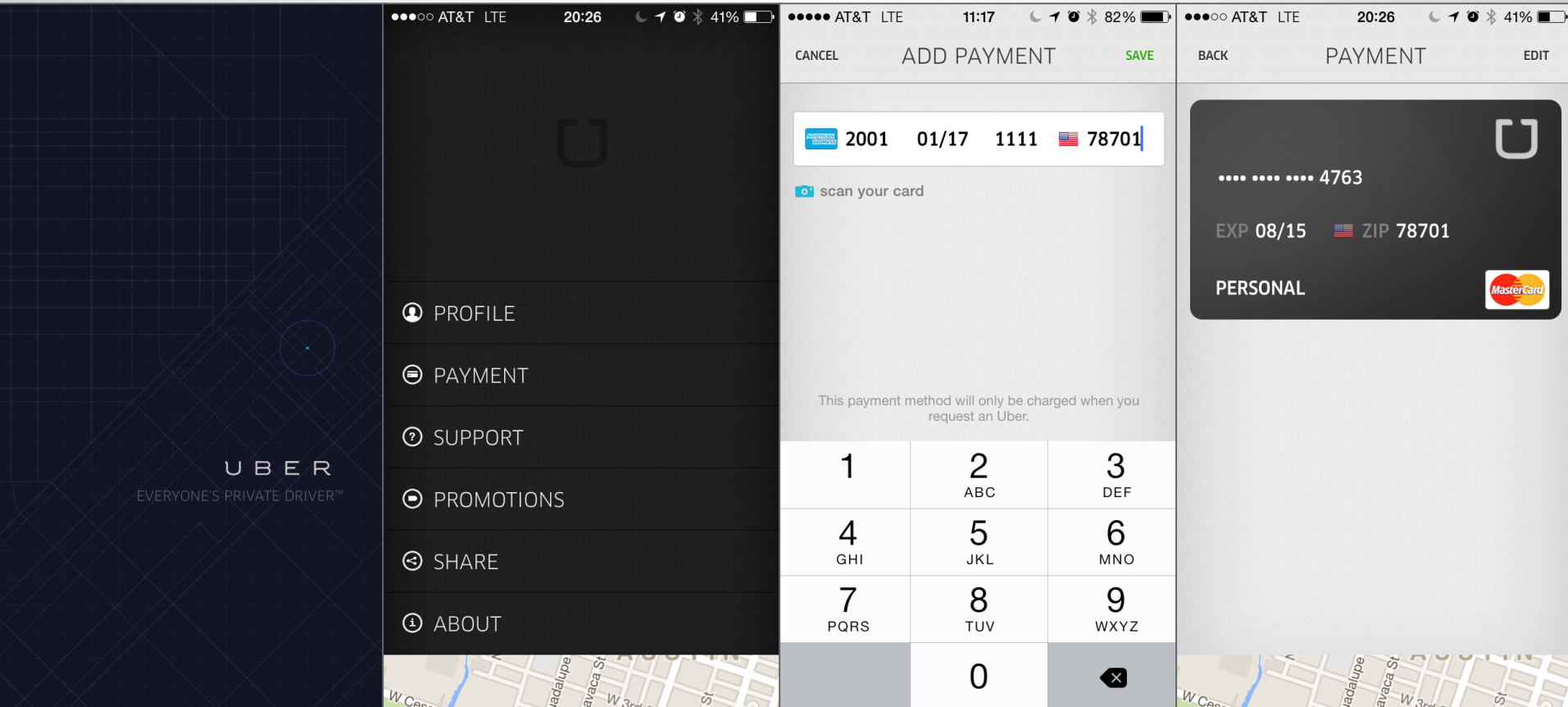
Examples - Hotel Tonight



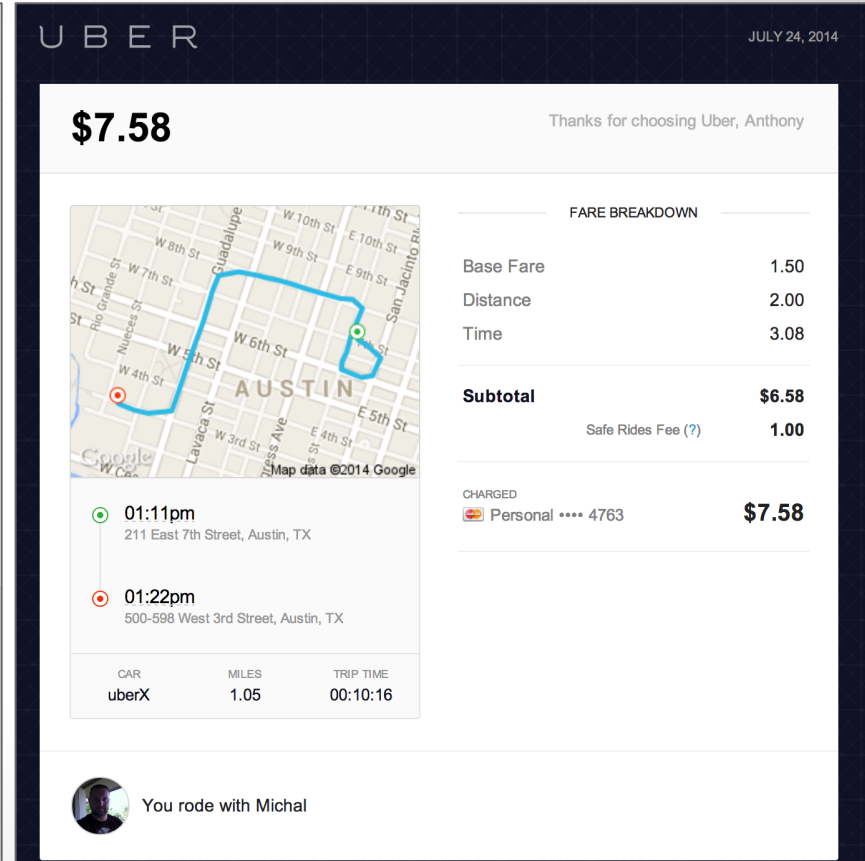
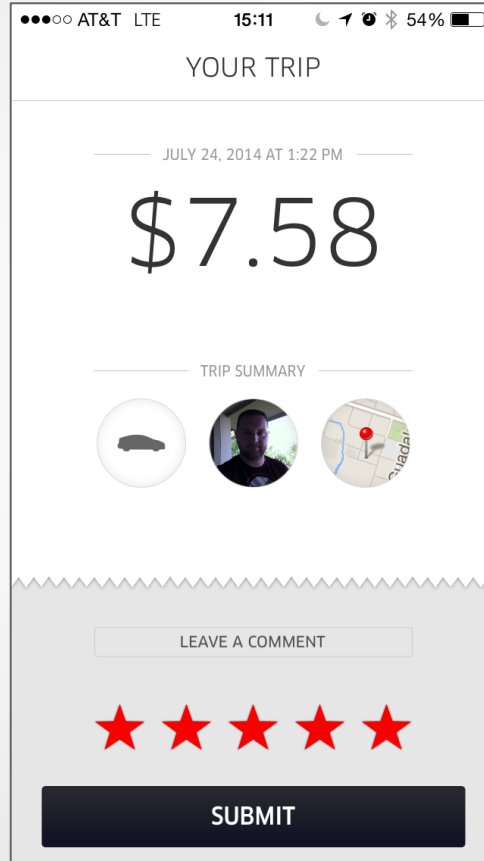
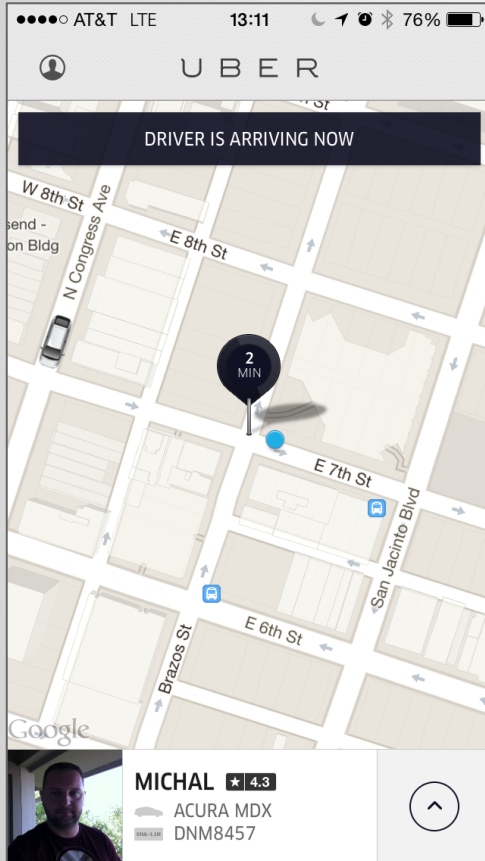
Examples - Hotel Tonight



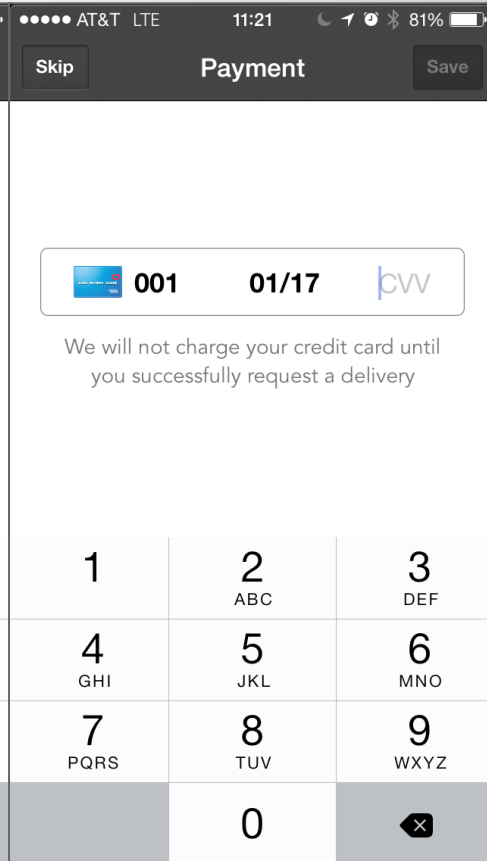
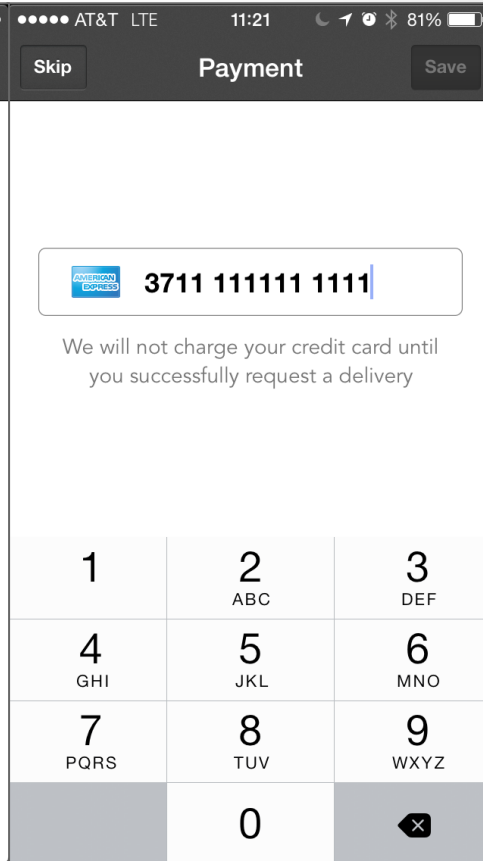
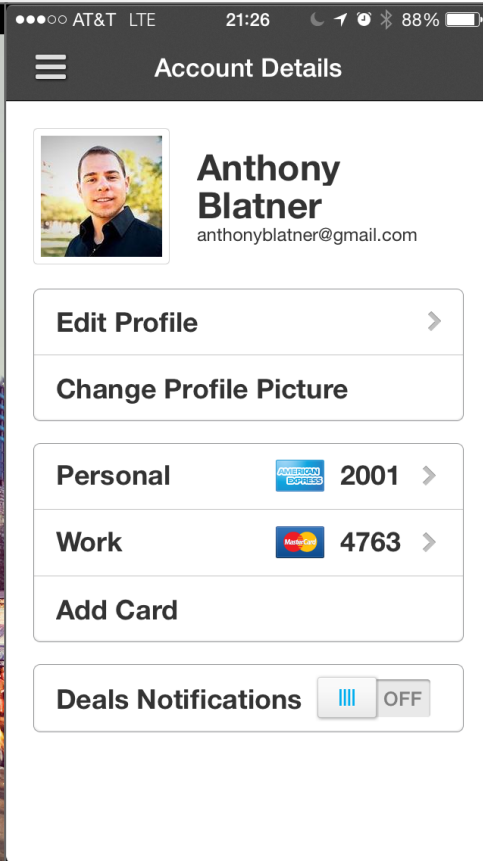
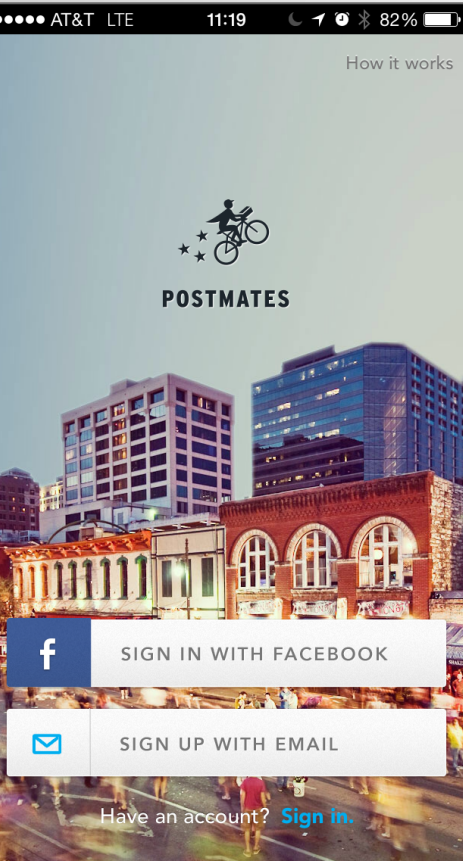
Examples - Uber



Examples - Uber




Examples - Postmates



Examples - Postmates

AT&T LTE 11:45 72%

Torchy's Tacos 

1311 S 1st St
Open till 10:00 PM

Add a Custom Order

Taco of the Month

Tacos

Breakfast

Eats & Treats

Chips Y Dips

ORDER TOTAL: **\$7.75** **Checkout**

AT&T LTE 11:47 71%

Checkout

Torchy's Tacos 0.5 mi.
1311 S 1st St

Delivery To

S Congress Ave
Austin, TX

Delivered by 12:47
1 Hour Delivery \$5.00

Order Summary

The Democrat (Qty: 1) \$4 Avocado (Spice Level 3 of 4) Corn
Fried Avocado (Qty: 1) \$3.75 Avocado (Spice Level 3 of 4) Flour
Subtotal \$7.75

ORDER TOTAL: **\$8.45** **Get It Now**

AT&T LTE 11:47 71%


Checkout

Torchy's Tacos 0.5 mi.
1311 S 1st St

Corn

Fried Avocado (Qty: 1) \$3.75 Avocado (Spice Level 3 of 4) Flour
Subtotal \$7.75
Service Fee (9%) \$0.70
Delivery Fee \$5.00
Total Discounts -\$5.00
Estimated Total \$8.45


Payment Info

 **Work 4763** **Change**

Promo Code

ORDER TOTAL: **\$8.45** **Get It Now**

AT&T LTE 11:48 70%

Melissa Avila
28 deliveries 

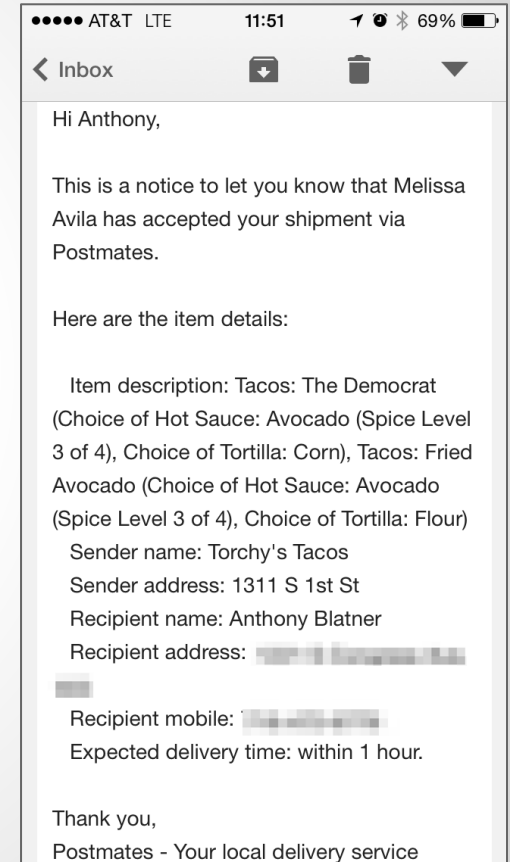
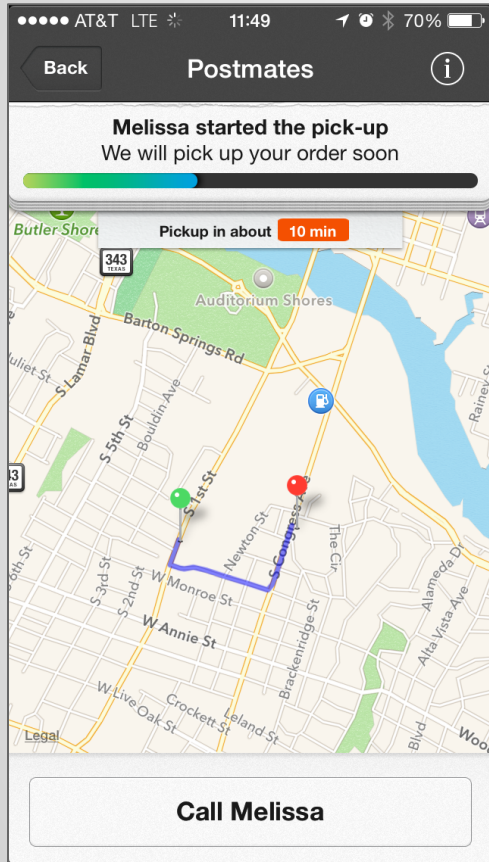
has accepted your delivery

View Status

New Delivery

<http://www.jackrabbitmobile.com>

Examples - Postmates



iOS StoreKit vs. 3rd Party Service



iOS StoreKit vs. 3rd Party Service

StoreKit

- User Trust
- User Security
- No backend required
- Simplicity for users
- Faster Checkout

- High Transaction Fees (30%)
- Apple needs to approve “products”
- Restricted to Apple’s pricing (\$0.99, \$1.99, etc)
- StoreKit is awkward

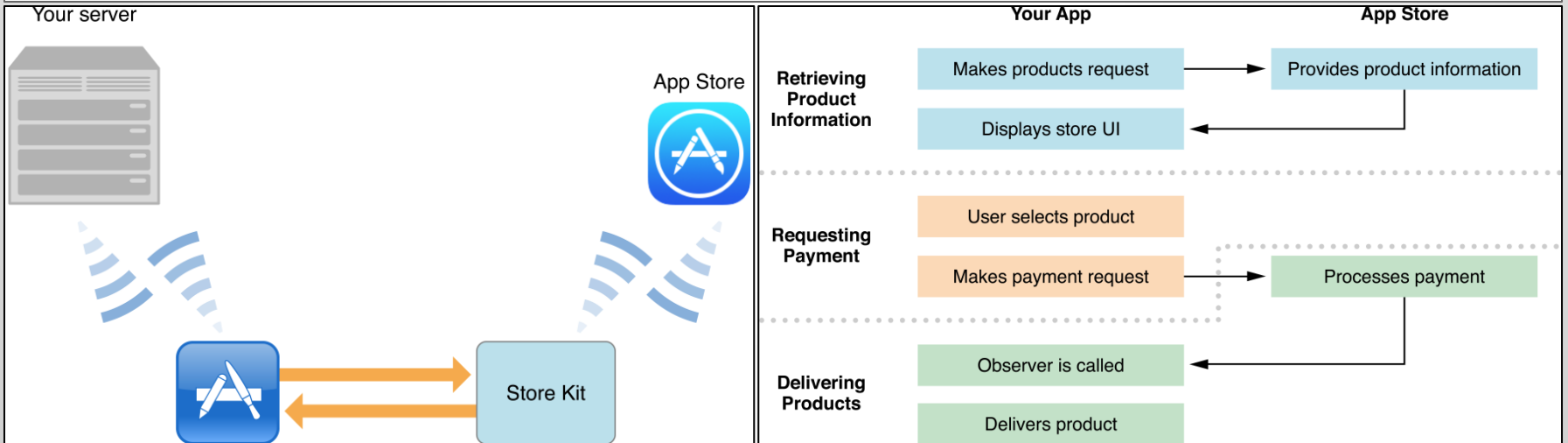
3rd Party

- Cross-platform availability
- Lower transaction fees
- Many APIs available
- Flexible pricing

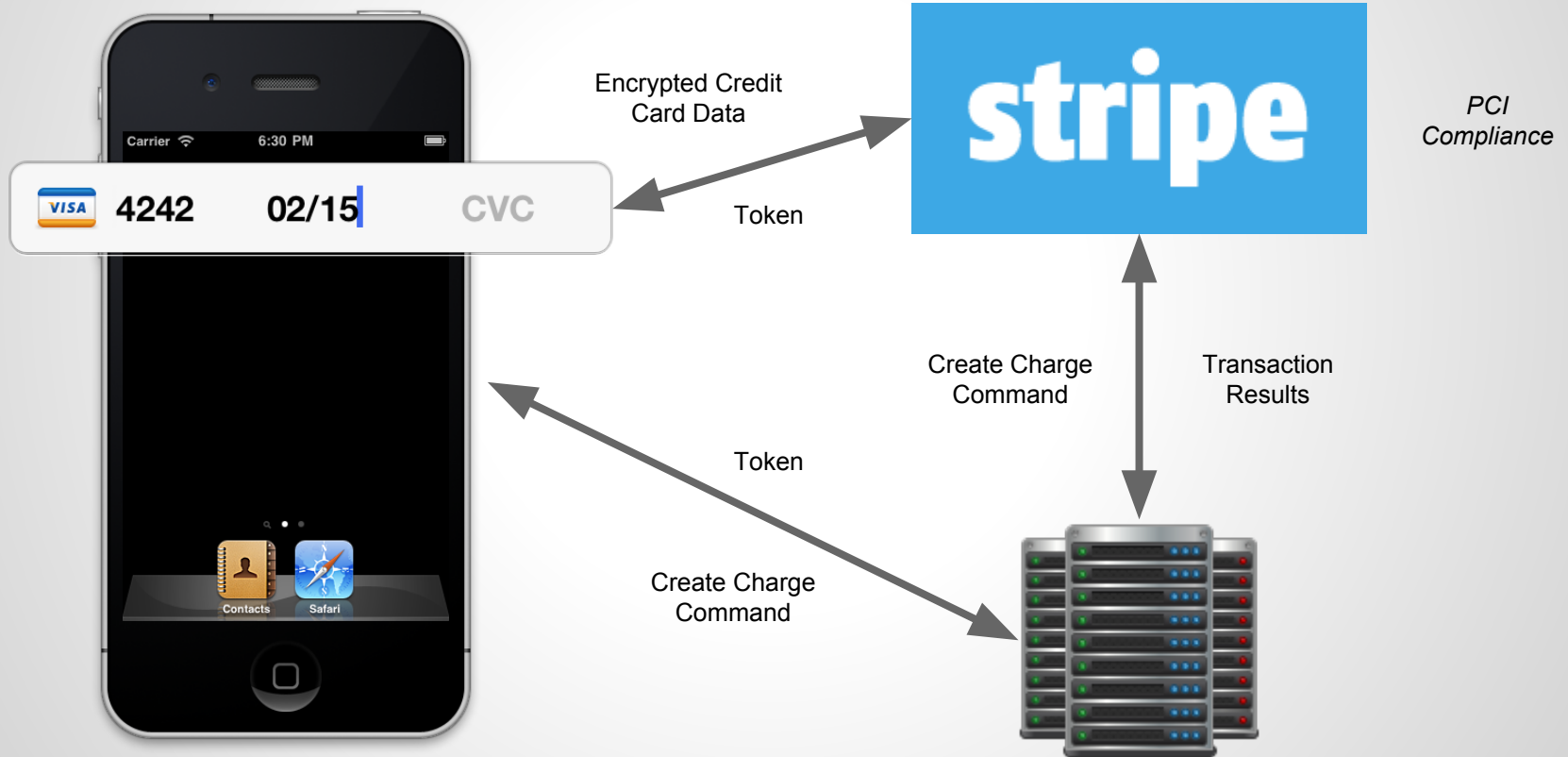
- Less standardized
- Security concerns
- Requires backend support
- Manual credit card entry

iOS StoreKit

2 In-App Purchases				
Reference Name	Product ID	Type	Apple ID	Status
PP Test Product 1	PPTestProduct1	Consumable	905700421	🟡 Ready to Submit
PP Test Product 2	PPTestProduct2	Consumable	905700462	🟡 Ready to Submit



Stripe



Code Demo

1. **Develop app**
2. **Add payment processing**
3. ...
4. **Profit!**



Jackrabbit Mobile 

[Austin iOS Developers Facebook Group](#)

